BNI ELEGANCE

The Elegance Times Calendar

October 2026 — March 2027

Twenty-six Thursdays, six Power Teams, five things we said we would do

MEETINGS	POWER TEAMS	VISITORS	NEW MEMBERS	MEMBERS BY MARCH	CLOSED BUSINESS
26	6	150	27	95	₹60 Cr

STRONG	VIBRANT	LOT'S	HAPPY	PROUD
95	80%	95	₹60 Cr	300
Chapter Traffic Light	Green or Amber	members	closed business	students

THE LEADERSHIP TEAM

Gavin Dominic Xavier	PRESIDENT
Janak Dand	VICE PRESIDENT
Vyankatesh Kushwaha	SECRETARY / TREASURER
Lalit Parihar	LEAD VISITOR HOST

Meetings every **Thursday**, *scheduled* **7.30am**, *the meeting starts at* **8.00am**. *Turn the sheet on the first Thursday of each month.*

THE SIX POWER TEAMS AND THEIR FOCUS DAYS

Build & Structure	Amruta Raibagi	Thu 17 Dec
Power, Systems & Safety	Ram Singh	Thu 18 Mar
Fit-Out & Exteriors	Saif Khan	Thu 18 Feb
Interiors, Décor & Retail	Jiya Naik	Thu 19 Nov
Business, Finance & Technology	Mangesh Gaonkar	Thu 21 Jan
Events, Hospitality & Wellbeing	Sumaiya Sayed	Thu 22 Oct

THE TWENTY-SIX THURSDAYS

1	Thu 1 Oct	Vision Day	
2	Thu 8 Oct	Know Your Power Team	INDUCTION
3	Thu 15 Oct	Navratri Nine Colours	VISITOR DAY
4	Thu 22 Oct	Slay Your Ten	FOCUS DAY
5	Thu 29 Oct	Festive Season Countdown	
6	Thu 5 Nov	Diwali Dhamaka	VISITOR DAY
7	Thu 12 Nov	Fresh Ledger	INDUCTION
8	Thu 19 Nov	Testimonial Tsunami	FOCUS DAY
9	Thu 26 Nov	Gratitude Day	
10	Fri 4 Dec	Goencho Saib	
11	Thu 10 Dec	Season of Giving	INDUCTION
12	Thu 17 Dec	Liberation Day	FOCUS DAY
13	Thu 24 Dec	Christmas Exchange	
14	Thu 31 Dec	Vision 2027	
15	Thu 7 Jan	Fresh Start	
16	Thu 14 Jan	Kite and Til-Gul	VISITOR DAY, INDUCTION
17	Thu 21 Jan	Power Team Face-Off	FOCUS DAY
18	Thu 28 Jan	Tricolour Day	
19	Thu 4 Feb	Viva Carnival	MEGA VISITOR DAY
20	Thu 11 Feb	Love Your Referral Partner	INDUCTION
21	Thu 18 Feb	Renewal and Retention	FOCUS DAY
22	Thu 25 Feb	Ask Big	
23	Thu 4 Mar	Final Stretch	
24	Thu 11 Mar	Women in Business	VISITOR DAY, INDUCTION
25	Thu 18 Mar	Shigmo Colours	FOCUS DAY
26	Thu 25 Mar	Awards and Handover	

VISITOR DAY · MEGA VISITOR DAY · INDUCTION DAY · POWER TEAM FOCUS DAY · TBC Meeting 10 is Fri 4 Dec, off the Feast of St Francis Xavier.

THE POWER TEAM LEAGUE — SIX ROUNDS, DOUBLE POINTS ON THE ROUND'S ACTIVITY

Round One	Round Two	Round Three	Round Four	Round Five	Round Six
Visitors ×2	Testimonials ×2	Attendance ×2	New 1-2-1s ×2	First-ever visitors ×2	Traffic light band moves ×2
closes Thu 29 Oct	closes Thu 26 Nov	closes Thu 31 Dec	closes Thu 28 Jan	closes Thu 25 Feb	closes Thu 18 Mar

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October 2026

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach
Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
			1 **Meeting 1 · Vision Day** *Chapter formals* *Five objectives and baselines on screen.* ◆ MILESTONE Baseline locked — 78 members, CTL 80, 75.6% Green or Amber. EDU SLOT · LT METRICS Term launch: five objectives, RO goals against chapter targets, baselines on screen — 78 members, 75.6% Green or Amber. *VP*	**2** *Gandhi Jayanti*	**3** **Coordinator Round Table 1** *9.00–10.30am. Term plan, role handovers. Moved from 10 Oct.*	**4**
5	**6**	**7**	**8** **Meeting 2 · Know Your Power Team** *Team colour badges* *Round 1 opens. Captains named, teams sit together.* ◆ MILESTONE Induction Day 1 — target 3. EDU SLOT Finding your Power Team in BNI Connect: roster, category search, contact details. *Connect — chapter roster*	**9**	**10** REGIONAL **DART and LTRT** *President, VP and Secretary/Treasurer attend.*	**11** *Navratri begins (11–19 Oct)*
12	**13** **Business Tuesday 1** *4–7pm. Purchase managers, architects, MEP, decision makers.*	**14** REGIONAL **Regional Town Hall**	**15** **Meeting 3 · Navratri Nine Colours** *Colour of the day* *Focused Visitor Day 1.* ◆ MILESTONE Visitor target 12 or more. EDU SLOT The visitor invite link: sending a personal invite from Connect and the app. *Connect and app — invitations*	**16**	**17** **Flying Start 1** *Inductees from 8 Oct. Connect setup, first 1-2-1s, Power Team placement.*	**18**
19 *Navratri ends*	**20** *Dussehra*	**21**	**22** **Meeting 4 · Slay Your Ten** *Dussehra themed* *Power Team Focus Day: Events, Hospitality & Wellbeing.* EDU SLOT Your Connect profile: bio, keywords, GAINS page. *Connect — profile and GAINS*	**23** REGIONAL **BNI Founder's Day** *Region-wide. Hook for visitor invitations.*	**24** **Visitor Blitz Day** *Members call their contact lists together, targeting the 42 members who brought no visitor. Moved from 31 Oct.*	**25**
26	**27**	**28** REGIONAL **BNI Global Conference** *28–31 October. Four days.*	**29** **Meeting 5 · Festive Season Countdown** *Business formals* *Round 1 closes at meeting end.* ◆ MILESTONE October close — 24 visitors, 3 inductions, 80 members, ₹7.2 Cr. EDU SLOT Registering a visitor: pre-registration, the visitor host's job, follow-up. *Connect — visitor registration* *Global Conference continues — expect senior members away or online*	**30** *Global Conference continues*	**31** *Global Conference closes*	

OCTOBER TARGETS

24 visitors · **3** inductions · **80** members · **₹7.2 Cr** closed

BNI ELEGANCE

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The Elegance Times Calendar

November 2026

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach
Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
						1
2	**3**	**4**	**5** **Meeting 6 · Diwali Dhamaka** *Traditional wear* *Round 1 results, Round 2 opens. Focused Visitor Day 2.* ◆ MILESTONE Checkpoint. Visitor target 15 or more. EDU SLOT · LT METRICS Month 1: CTL movement, attendance, Round 1 standings. *Secretary Treasurer*	**6** *Dhanteras*	**7**	**8** *Diwali · Goa government holiday*
9	**10** **Business Tuesday 2** *4–7pm.* *Bhai Dooj — not a major day in Goa, the session runs*	**11**	**12** **Meeting 7 · Fresh Ledger** *Business formals* *Members see their own traffic light.* ◆ MILESTONE Induction Day 2 — target 3. EDU SLOT Where your Traffic Light lives: the seven components, the official bands, one visitor and one CEU are ten points. *Connect — Member Traffic Light*	**13**	**14** REGIONAL **DART and LTRT** **Diwali Social** TBC *Evening, families. Clear of the regional training. Venue to confirm.*	**15**
16	**17**	**18**	**19** **Meeting 8 · Testimonial Tsunami** *Power Team Focus Day: Interiors, Décor & Retail.* EDU SLOT Giving and requesting a testimonial online. *Connect — testimonials*	**20**	**21** **Coordinator Round Table 2** *8.00–9.30am. Month 1 review. Moved from 14 Nov.* **Flying Start 2** *9.30am. Inductees from 12 Nov.*	**22**
23	**24** *Guru Nanak Jayanti*	**25**	**26** **Meeting 9 · Gratitude Day** *Round 2 closes at meeting end.* ◆ MILESTONE November close — 30 visitors, 3 inductions, 82 members, ₹10.8 Cr. EDU SLOT The referral slip: every field, inside against outside, closing the loop. *Connect — referral slips*	**27**	**28** **1-2-1 Conclave 1** TBC *Morning. Structured speed 1-2-1s, 2 hours. Moved from 24 Oct. Partner chapter to confirm.* **Chapter Training 1 · Referral Mastery** TBC *Afternoon, after the conclave. Open to the region. Trainer to confirm.*	**29**
30						

NOVEMBER TARGETS

30 visitors · **3** inductions · **82** members · **₹10.8 Cr** closed

BNI ELEGANCE

BNI ELEGANCE NORTH GOA

The Elegance Times Calendar

December 2026

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach · Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	1	2	3 *Feast of St Francis Xavier · Goa government holiday. No meeting; Meeting 10 is Friday the 4th.*	4 **Meeting 10 · Goencho Saib** *Goan traditional wear* *Fri 4 Dec, confirmed by the Leadership Team. Round 2 results, Round 3 opens: attendance ×2 through the holidays.* ◆ MILESTONE Checkpoint — Round 3 opens, attendance ×2.	5 **Coordinator Round Table 3** *8.00–9.30am. Holiday attendance strategy. Moved from 12 Dec.* **Inter-Power Team Sports Day** TBC *Six teams. Sport to be chosen.*	6
7	8 **Business Tuesday 3** *4–7pm.*	9	10 **Meeting 11 · Season of Giving** *Youth outreach launches, volunteers recruited.* ◆ MILESTONE Induction Day 3 — target 4. EDU SLOT BNI Business Builder: where the training lives, logging CEUs. *Business Builder — CEUs*	11	12 REGIONAL **DART and LTRT**	13
14	15	16 REGIONAL **Regional Town Hall**	17 **Meeting 12 · Liberation Day** *Tricolour and Goan pride* *Power Team Focus Day: Build & Structure.* ◆ MILESTONE Mid-term scorecard. Member 84 expected. EDU SLOT Entering TYFCB: the form, what counts, when to log it. *Connect — TYFCB entry*	18	19 **Flying Start 3** *Morning. Inductees from 10 Dec.* **Christmas and Liberation Day Social** TBC *Evening, families. Goa Liberation Day.*	20
21	22	23	24 **Meeting 13 · Christmas Exchange** *Christmas colours* *Christmas Eve. Substitutes encouraged.* EDU SLOT Substitutes and absences in the system: recording a sub, how PALMS reads it. *PALMS — subs and absences*	25 *Christmas Day*	26	27
28	29	30	31 **Meeting 14 · Vision 2027** *Round 3 closes at meeting end. New Year's Eve.* ◆ MILESTONE December close — 15 visitors, 4 inductions, 84 members, ₹6 Cr. Checkpoint 1 — 40% of ₹60 Cr banked. EDU SLOT Reading your own PALMS report. *PALMS — individual report*			

DECEMBER TARGETS

15 visitors · **4** inductions · **84** members · **₹6 Cr** closed

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The Elegance Times Calendar

January 2027

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach
Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
				1 *New Year's Day*	2	3
4	5	6	7 **Meeting 15 · Fresh Start** *Business formals* *Round 3 results, Round 4 opens — new 1-2-1s double.* ◆ MILESTONE Checkpoint. EDU SLOT · LT METRICS Half-term scorecard: all five objectives, first-quarter commitments. *President*	8	9 REGIONAL **DART and LTRT**	10
11	12 **Business Tuesday 4** *4–7pm.*	13	14 **Meeting 16 · Kite and Til-Gul** *Black and yellow · Makar Sankranti* *Focused Visitor Day 3.* ◆ MILESTONE Visitor target 12 or more. Induction Day 4 — target 5. EDU SLOT The mobile app tour. *BNI mobile app*	15	16 **Round Table 4 · Half-Term Saturday** *8.00–9.30am. Moved from 9 Jan.* **Flying Start 4 · 9.30am** **Goal Setting Workshop · 11.30am** **Training 2 · The Perfect 1-2-1 · 2.00pm** TBC	17
18	19	20 **School Session · 150 students** TBC *Weekday morning, before board exam season. School to confirm.*	21 **Meeting 17 · Power Team Face-Off** *Team colours* *Focus Day: Business, Finance & Technology. Mid-term league table on screen.* EDU SLOT Logging a 1-2-1: the form, the Connect group, why an unlogged 1-2-1 does not exist. *Connect — 1-2-1 logging*	22	23 REGIONAL **BNI Goa Sports Utsav** *Day 1 of 2, Sat 23 – Sun 24 January.*	24 *Sports Utsav, day 2*
25	26 *Republic Day*	27	28 **Meeting 18 · Tricolour Day** *Round 4 closes at meeting end.* ◆ MILESTONE January close — 26 visitors, 5 inductions, 87 members, ₹9.6 Cr. EDU SLOT The global directory: searching by category, region or name. *Connect — global directory*	29	30 **1-2-1 Conclave 2** TBC *Cross-referral focus. Clear of the Sports Utsav weekend. Partner chapter to confirm.*	31

JANUARY TARGETS

26 visitors · **5** inductions · **87** members · **₹9.6 Cr** closed

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February 2027

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach
Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
1 REGIONAL **International Networking Week** *1–7 February. Business Voices programme in all chapters.*	**2** *Networking Week continues*	**3** *Networking Week continues*	**4** **Meeting 19 · Viva Carnival** *Masks and colour* *Mega Visitor Day. Round 4 results, Round 5 opens — first-ever visitors double.* ◆ MILESTONE Visitor target 30 or more. EDU SLOT Connections report: who you actually exchange referrals with. Two minutes. *Connect — connections report* *Inside International Networking Week*	**5** *Networking Week continues*	**6** **Coordinator Round Table 5** *9.00–10.30am. Mega Visitor Day debrief. Moved from 13 Feb.* **Carnival Night** TBC *Evening. Every Thursday visitor invited.* *Carnival, 6–9 Feb*	**7** *Networking Week closes*
8	**9** **Business Tuesday 5** TBC *4–7pm. Timing under review once the parade schedule is published.* *Carnival ends · Fat Tuesday*	**10** *Ash Wednesday · Lent begins*	**11** **Meeting 20 · Love Your Referral Partner** *Red* *Speed 1-2-1s across the room.* ◆ MILESTONE Checkpoint. Induction Day 5 — target 6. Landmarks: Member 91, CTL 95, 80% Green or Amber. EDU SLOT · LT METRICS Member Traffic Light distribution against the 80% target. Round 4 standings. *Secretary Treasurer*	**12**	**13** REGIONAL **DART and LTRT**	**14** *Valentine's Day*
15	**16**	**17** REGIONAL **Regional Town Hall** *Evening.* **College Session · 100 students** TBC *Morning, clear of the town hall. Timing to confirm.*	**18** **Meeting 21 · Renewal and Retention** *Focus Day: Fit-Out & Exteriors. Renewals on screen, names and dates.* EDU SLOT Renewing online: the notice, the portal, documents, timelines. *Connect — renewal portal*	**19**	**20** **Flying Start 5** *Inductees from 11 Feb — largest expected cohort.*	**21**
22	**23**	**24**	**25** **Meeting 22 · Ask Big** *One named company each. Round 5 closes at meeting end.* ◆ MILESTONE February close — 39 visitors, 6 inductions, 91 members, ₹12 Cr. Checkpoint 2 — 76% banked. EDU SLOT Finding a route into a target company: member search across region and country. *Connect — member search*	**26**	**27** REGIONAL **Overnight LT Training** *27–28 February. Leadership Team away for the whole weekend.*	**28** *Overnight LT Training, day 2*

FEBRUARY TARGETS

30 visitors · **6** inductions · **91** members · **₹12 Cr** closed · **CTL 95** by 11 Feb

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March 2027

Chapter meeting · Regional · Business Tuesday · Coordinator Round Table · Flying Start & Conclave · Chapter training · Social · Member activity · Youth outreach
Holiday or festival · ◆ Chapter milestone

TBC = venue, partner or trainer still to be confirmed

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
1	**2**	**3**	**4** **Meeting 23 · Final Stretch** *Business formals* *Round 5 results, Round 6 opens — traffic light band moves double.* ◆ MILESTONE Checkpoint. EDU SLOT · LT METRICS Renewals closed, seat value, what is reachable by 31 March. Round 5 standings. *VP*	**5**	**6** **1-2-1 Conclave 3** TBC *Morning. Moved from 27 Feb.* **Training 3 · Closing and TYFCB** TBC *Afternoon, before financial year close.* *Maha Shivratri*	**7**
8 *International Women's Day*	**9** *Ramzan Eid*	**10** **University Session · 75 students** TBC *Weekday morning. Takes the term to 325 students against a target of 300.*	**11** **Meeting 24 · Women in Business** *Focused Visitor Day 4.* ◆ MILESTONE Visitor target 12 or more. Induction Day 6 — target 6. EDU SLOT Sharing the chapter page: invite links, social sharing. *Connect — chapter public page*	**12**	**13** REGIONAL **DART and LTRT** *Final one of the term.* **Renewal Call Drive** *Run by the Retention and Renewal Coordinator with members; no Leadership Team presence needed.*	**14**
15	**16** **Business Tuesday 6** *4–7pm. Final session before financial year close. Moved from 9 March.*	**17**	**18** **Meeting 25 · Shigmo Colours** *Bright colours* *Focus Day: Power Systems & Safety. Round 6 closes.* ◆ MILESTONE Member 95 — LOTS achieved. EDU SLOT Cleanup before 31 March: unclosed slips, missing TYFCB, pending 1-2-1s. *Connect — data cleanup*	**19**	**20** REGIONAL **Regional LT Day Training** *Daytime. Incoming Leadership Teams.* **Term-End Awards Night** TBC *Evening, members and partners. Clear of the regional training.*	**21**
22 *Holika Dahan and Shigmo*	**23** *Holi · Goa government holiday*	**24**	**25** **Meeting 26 · Awards and Handover** *Chapter formals* *Grand final. Champion team, Greenest Team trophy, raffle draw.* ◆ MILESTONE March close — 16 visitors, 6 inductions, 95 members, ₹14.4 Cr. Term close — final CTL, MTL, seat value and the ₹60 Cr result. Checkpoint 3. EDU SLOT The chapter reports the Leadership Team reads. *Chapter-level LT reports*	**26** *Good Friday*	**27** REGIONAL **VP Systems Training** *Incoming Vice President attends.* **Round Table 6 · 8.00–9.30am** *Term close and handover pack.* **Flying Start 6 · 10.00am**	**28** *Easter Sunday*
29	**30**	**31**				

MARCH AND TERM CLOSE

15 visitors · **6** inductions · **₹14.4 Cr** in March · **95** members · **95** CTL · **80%** green/amber · **₹60 Cr** term · **325** students